

UNION PACIFIC IN TEXAS



BUILDING AMERICA®

2017 FAST FACTS

Miles of Track	6,306
Annual Payroll.....	\$692.3 million
In-State Purchases	\$1.7 billion
Capital Investment	\$825 million
Employees	7,315
U.S. Jobs Supported*	65,835

*Each American freight rail job supports 9 jobs elsewhere in the U.S. economy. (Association of American Railroads)



RAIL CARS ORIGINATED IN TEXAS

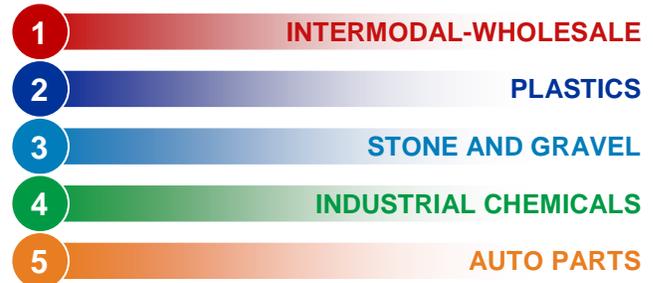
2013.....	1,151,101
2014.....	1,214,180
2015.....	1,207,739
2016.....	1,161,107
2017.....	1,111,532

RAIL CARS TERMINATED IN TEXAS

2013.....	1,055,510
2014.....	1,175,305
2015.....	1,013,815
2016.....	944,032
2017.....	998,091

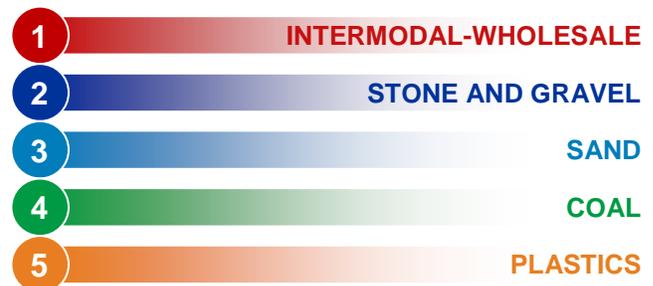
TOP FIVE COMMODITIES SHIPPED

2017 BY VOLUME



TOP FIVE COMMODITIES RECEIVED

2017 BY VOLUME



UNION PACIFIC: DRIVING TEXAS GROWTH

With 6,306 miles of track, Union Pacific trains criss-cross Texas servicing customers that drive economic development. From the oil fields in West Texas, to the refineries in the southeast, to wind farms in the panhandle, to border crossings in the south, and to retail warehousing locations all over, we are delivering the raw materials and finished goods that keep the Lone Star State growing.

Union Pacific plays a vital role in a number of Texas industries and invests significant private capital in improving safety, efficiency and growth opportunities. Since 2009, Union Pacific invested more than \$5 billion to harden existing infrastructure and complete specific projects designed to keep Texas industries thriving. These projects include expansions at state-of-the-art intermodal facilities in San Antonio, Houston and the Dallas/Fort Worth Metroplex; improvements to automotive operations in Dallas, Mesquite and Laredo; a new rail car servicing facility in Spofford; and 14 miles of double track in and out of the Houston metro area.

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Union Pacific began construction in 2018 on the new Brazos Yard in Robertson County. At \$550 million, this facility represents the largest single capital investment in the company's 155-year history. When complete, its 1,300-car per day capacity will make it one of the largest yards in Texas.

INNOVATIVE SOLUTIONS

Union Pacific develops innovative services for its Texas customers. In 2016, Union Pacific introduced Dallas-to-Dock, an export solution for transporting plastic pellets by rail from the Gulf region to Dallas and on to ocean ports around the world. UP also serves Prime Pointe, a 3,000-acre premier logistics center and convenient new hub for food and beverage shipments in greater Dallas.

Union Pacific's extensive network helps Texas act as an international gateway. Union Pacific trains securely interchange with Mexican railroads at locations in Brownsville, Laredo, Eagle Pass and El Paso along the state's southern border. Customers at 12 Texas gulf coast ports rely on Union Pacific as they import international goods and export Texas and other American-made products.

SERVING MORE THAN JUST CUSTOMERS

The benefits of Union Pacific's world-class franchise extend beyond its customers. Freight trains generate a carbon footprint that is an average of 75 percent less than trucks. Each train can carry the equivalent cargo of approximately 300 trucks. Every year, Union Pacific trains eliminate the need for thousands of heavy trucks to tax Texas highways, and do so in an environmentally conscious way, helping ease congestion for Texas drivers.

Union Pacific strives to be an active and responsible member of the Texas communities it serves. Union Pacific supports communities through its Community Ties Giving Program, volunteer efforts by its employees and other assistance. In 2017, Union Pacific donated more than \$1.9 million to dozens of Texas charitable organizations, such as United Way, American Red Cross and Keep Texas Beautiful.

AMERICA'S PREMIER RAILROAD

One of America's most recognized companies, Union Pacific Railroad (NYSE: UNP) connects 23 states in the western two-thirds of the country by rail, providing a critical link in the global supply chain. From 2008-2017, Union Pacific invested approximately \$34 billion in its network and operations to support America's transportation infrastructure. The railroad's diversified business mix includes Agricultural Products, Energy, and Industrial and Premium business groups. Union Pacific serves many of the fastest-growing U.S. population centers, operates from all major West Coast and Gulf Coast ports to eastern gateways, connects with Canada's rail systems and is the only railroad serving all six major Mexico gateways. Union Pacific provides value to its roughly 10,000 customers by delivering products in a safe, reliable, fuel-efficient and environmentally responsible manner.

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